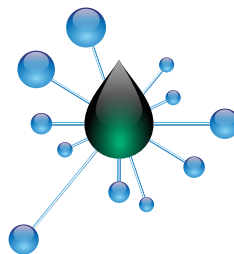


SULTANATE OF  
**OMAN**



**JSRS**  
joint supplier  
registration system



**OneOman**  
Procurement  
for **JSRS** Buyers Community

*Contributing to Oman's Pride & Procurement*

[www.businessgateways.com](http://www.businessgateways.com)



**businessgateways**  
INTERNATIONAL

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## JSRS Buyers Community

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Gain from the wide array of additional benefits ranging from **International Market Intelligence** online reports, eAuction Platforms to broadcasting opportunities and connecting with international trade bodies.

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# The JSRS Journey

## Origin of JSRS

The Joint Supplier Registration System (JSRS) was born out of Oman's need to create a consolidated strategic 'single-window' Procurement platform to cater to the growing needs of Oman's business community within Oil & Gas and other key Industries. Implemented as **Oman's In-Country Value (ICV)** initiative in 2014 by the Ministry of Energy and Minerals, Oman, the JSRS operating for over 6 years has become the Procurement backbone of the entire Oil & Gas and other core Industries of Oman.

## businessgateways and JSRS

Developed and fully managed by **businessgateways** who operate some of the business-critical national platforms in the Sultanate, the unique procurement model of **JSRS** has simplified industry-wide procurement operations and thereby reaped huge gains in savings for the procurement fraternity of Oman who were operating their own independent procurement systems before the advent of the JSRS.

## Uniqueness of JSRS

What differentiates the **JSRS** is its **Oman-Grown, Oman-Centric** procurement model, which addresses the strategic National Spend objectives of Oman with ready recognition to specific national procurement compliance needs.

## Oman Business Ecosystem

The **JSRS** goes beyond bringing suppliers and buyers together on its procurement platform. It is a complete **Oman Business Ecosystem** in its entirety. The JSRS has been designed to help Oman & International supplier communities connect to opportunities, strengthen their supply chain & partnerships through powerful in-built B2B systems, engage governmental business entities in supporting the Oman business community and provide the Omani business community, a Gateway to world-wide markets for business expansion. That's **business stimulation**, in short.

## The ICV Factor

The **JSRS** is a key Enabler of **Oman's In-Country Value (ICV)**, supporting Omani MSMEs with equal opportunities and enforcing spend transparency across strategic projects by prioritising the Oman-First growth strategy.

## The Pride of Procurement Platforms

In essence, by utilising the OneOman Procurement Application of the JSRS Buyers Community, you play a major role in **Contributing to Oman's Pride and Procurement** by positively impacting Oman business community's procurement action, for years to come!

*The OneOman Procurement Application is a robust Procurement application utilised by the JSRS Buyers Community organisations to implement their procurement operations on the JSRS.*

### Buyers Speak

*We are depending on JSRS as our main source of supplier connectivity. businessgateways has done a tremendous job in supporting us through every step of the way.*



# JSRS Buyers Community

The JSRS Buyers Community is a highly reputed group of organisations consisting of all the Oil & Gas Operators in Oman, and Corporate & Holding companies from other sectors who utilise the **OneOman Procurement** Platform of the **JSRS** for their ongoing procurement operations.

More Buyer Organisations from all sectors are realising the benefits of connecting to this consolidated and common shared procurement platform than recreating and managing their own independent platforms.

Launching enterprise-wide, superfast procurement operations is one of the core strengths of the JSRS. Buyer organisations can enter the procurement action from the word ‘go’ through a simple annual subscription model to the **OneOman Procurement** Platform of the Buyers Community, reflecting low risk based model of procurement implementation. No lengthy implementation cycles – just Subscribe and Use.

While the **OneOman Procurement** Platform of the JSRS, integrates a commonly certified supplier group to all the buyer organisations in Buyers Community, it is equally designed to adapt to specific and independent pre-qualification-based requirements of each organisation delivering independent procurement maturity roadmap strategies.

All this together with a suite of operational-driven procurement functions have made the **OneOman Procurement** the ideal solution for Omani companies who are also truly proud of its **In-Country Value (ICV)** origins.



## JSRS Buyers Community Organisations

Contributing to Oman's Pride & Procurement

### Oil & Gas Operators



### Other Industry Buyers



# The JSRS Certified Suppliers Network

A Core Asset of the JSRS Ecosystem

## Connecting to readily available, Oman-Centric Suppliers Ecosystem

The heart of the OneOman Procurement is its asset of ready-made ‘**Oman-Centric**’ Certified Suppliers Network holding thousands of companies interested in specifically serving Oman’s Supply Chain. This rich Supplier asset network is the result of years of nonstop onboarding of the right mix of suppliers, both from Oman and International communities by [businessgateways](#). The **JSRS** Certified Suppliers have undergone strict validation & process in order to be certified and be ‘**Procurement Ready**’ for the JSRS Buyers Community. Suppliers Information can be accessed through a multi-layered Supplier Profile Access System.

Connecting to this Certified Suppliers Network from Day-One through the OneOman Procurement Application, provides absolute productivity for the procurement departments of the Buyers Community since it frees them from the complexities of implementing and operating their individual Supplier Management Systems. They result in huge savings on resources & effort and thereby **deliver a low Total Cost of Ownership (TCO) procurement model**.



## Active Omani MSMEs & Large Companies Segmentation

The **JSRS** Certified Suppliers Network (JSRS CSN) consists of thousands of Micro, Small & Medium Enterprises (MSME) in addition to the Large Suppliers who have been classified and Certified as per the SME Development Authority (SMEDA). As a result, they are directly available for instant connectivity by the Buyers Community to drive and support their operational and strategic procurement operations such as ICV & SME Obligation initiatives.



*The JSRS, as a streamlined procurement platform, has provided a lot of benefit to us and to local companies in Oman.*



## Classification of Omani Suppliers as per Oman’s Requirement

Suppliers are additionally tagged with specific Identities such as Riyada Certified Companies (Riyada), Local Community Contractor Companies (LCCs). They are also segregated as per Approved Activities listed by the SME Development Authority (SMEDA) and the Oman Chamber of Commerce & Industry (OCCI). Further segregation include Sector-wise, Region-wise, Business Source based (Manufacturer, Distributor, Agent), Incorporation Style based (LLC, SAOG) and much more. Such exhaustive tagging and segregation of Omani Suppliers make Supplier Sourcing highly flexible and aligned to supporting various national strategic procurement initiatives of Oman.



## In-Country Value (ICV) Driven Sourcing Engine

### OMANISATION DATA

OneOman Procurement is a powerful procurement platform that delivers ICV-based Supplier Search/Sourcing models like Omanisation data based on Skill Levels or Headcount and Company Shareholders Information together with the percentage of stakes. The ICV-based initiatives can directly target the Omani Suppliers Mix as below:

SME Classification				Large	Riyada	Special Status (LCC)		
2840+ Micro	2070+ Small	1080+ Medium	<b>6000+</b> SME Total	700+ Large	1800+ Riyada	690+ PDO	50+ CCED	210+ OXY

## Wide Array of International Suppliers

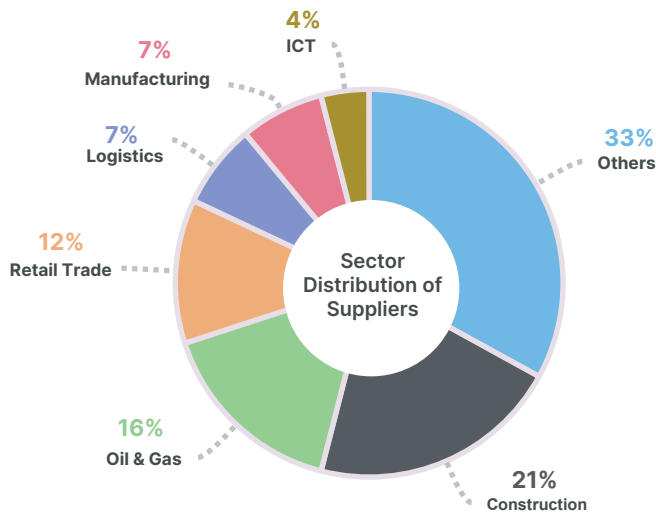
The JSRS Certified Suppliers Network (JSRS CSN) houses thousands of International Suppliers from over 100 countries including the GCC all of whom are Oman focused and have been through the exclusive JSRS Certification Process. This provides the Buyers Community, flexibility to deal with the Omani companies or to look towards international companies based on specific sourcing requirements.



100+ Countries

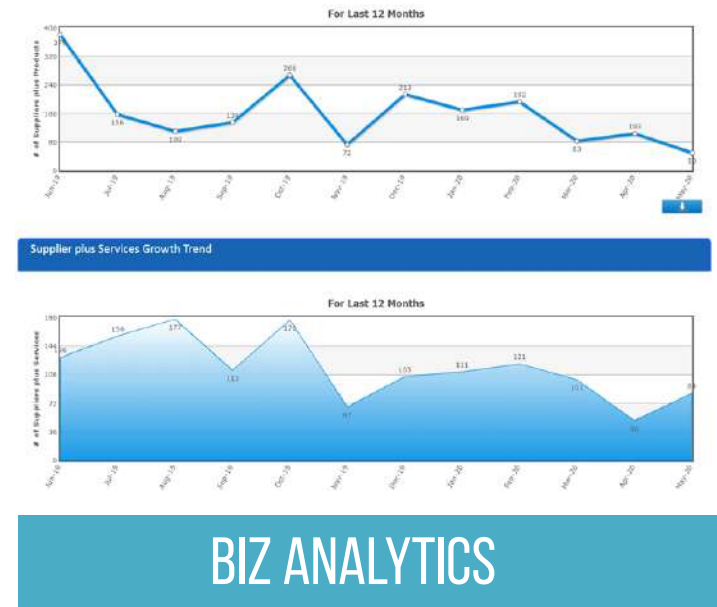
## Sector Distribution of Suppliers

The **JSRS** Certified Suppliers are from varied Sectors right from Construction, Oil & Gas, Manufacturing, ICT and Health, to name a few. They are further segmented into Industries, thereby supporting the ongoing procurement initiatives of the JSRS Buyers Community.



## Integrated Supplier Analytics

A full-fledged Analytics Platform, that delivers Suppliers Onboarding Trends, Statistics, searching Products & Services through intuitive graphical models, is available to the JSRS Buyers Community.



## Supplier Data Export to Internal Systems

Supplier Data can be easily downloaded in MS-Excel formats or better still, can be directly integrated to Buyer’s internal system through Web Services for automated pull of updated Suppliers.

## UNSPSC Based Catalog System

Access to more than **151,000 Products & Services** offered by **JSRS** Suppliers based on the popular International coding standard, the UNSPSC Structure. These Products & Services contain extensive Catalog based information linked to a powerful search engine that forms the backbone of Sourcing Operations.

Products & Services offered by the **JSRS** Certified Suppliers Network (JSRS CSN) are validated against various compliance requirements and categorised according to their Business Source (Manufacturer, Stockist and others). The UNSPSC structure enables the awarding and tracking of Contracts/Procurement Spend on the **JSRS**. The Products Catalog highlights ‘Origin Oman’ Products for easy recognition of nationally Produced products.



*By integrating the value of ICV, the JSRS has managed to channel in the demand of the Buyers and streamline suppliers via an easy registration and certification system. This platform has brought together entities across Oman and the globe to engage virtually for procurement opportunities.*



# The OneOman Procurement Functionalities



## Introduction

The **OneOman Procurement** is a Procurement Software Application Suite available to the JSRS Buyers Community containing specific functionalities that support a host of procurement-driven operations centred around the **JSRS Certified Suppliers Network**. These functionalities are highly adaptable to the whole spectrum of professionals within the Contracts & Procurement departments of the Buyers Community organisations.

## Enterprise-wide Configuration

The Enterprise Admin Module within the OneOman Procurement provides the following Administrator functions:

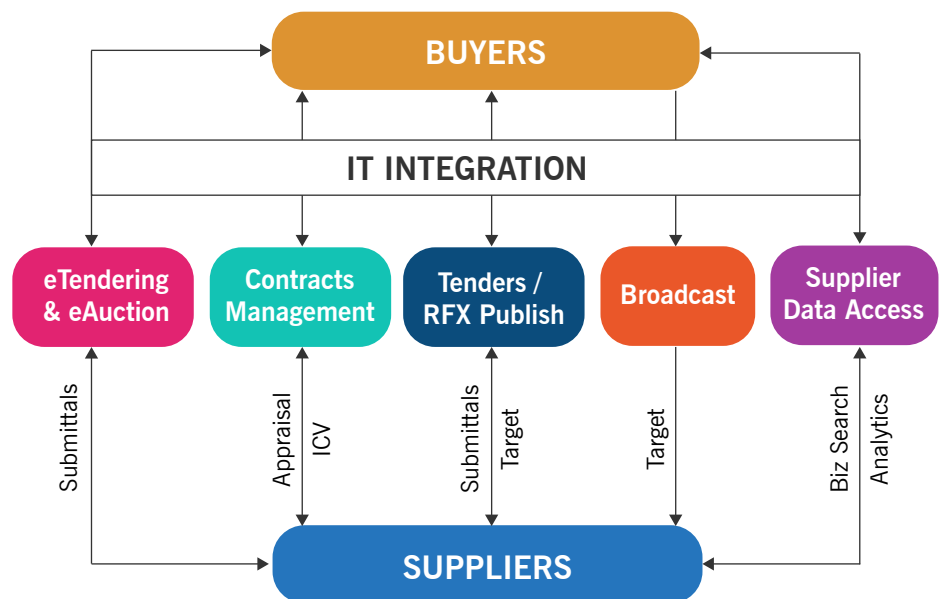
**Buyers Profile Management System:** To onboard the buyer organisation to the JSRS Buyers Community and provide key visibility of the organisation across the entire JSRS Ecosystem.

**Configuration System:** Meant to create multiple departments & users within the buyer organisation who will be utilising the JSRS for their procurement operations. It also contains Access Rights Management of the users.

## Suppliers Sourcing System

The heart of the Sourcing System on **OneOman Procurement** is a highly powerful Search Engine that can 'seek and identify' suppliers based on the various needs of the procurement professionals. The engine supports multiple combinations of search options by Products/Services/Company and other key criteria, which further contain intensive filter options within each group to home in on the right group of suppliers' subsets.

The supplier subsets that are generated can be directly exported through popular formats to internal systems or can be directly engaged within the JSRS by activating the Propagation/Tenders feature to aid in the Sourcing process as a first step to transparent award mechanisms. Tracking Suppliers Response and Submittals and subjecting them further to Pre-qualifications through questionnaires and generating related Audit Trails are all made part of the Sourcing System within **OneOman Procurement**.



SME OBLIGATIONS

## JSRS Contracts Management System (JSRS-CMS)

*Driving SME Obligations across Oman*



The **JSRS-CMS** is a powerful module in OneOman Procurement that integrates sourcing, response engagement, award management and tracking of entire supply chain for ICV Obligation compliance. It is a huge and secure repository of Contracts Information of each Buyers Community Organisation that is connected to an intuitive Analytics Platform for Analysis and Insights.

### Award through Transparency

In-built Contracts Awarding Process through a secure eTendering / eAuction Platform and generate related detailed Reports driving Transparency.

Awarding the Contracts (Online or Offline) on the JSRS and assigning SME / ICV Obligation linked Tracking.

### Empower and Monitor entire Supply Chain

Assign Contracts to EPC/Main Contractors on the JSRS and enable them to engage their next level Supply Chain to track Spend and SME Obligations right on the JSRS.

### Gain insights through Analytics

Analyse various aspects of the Contracts Performance, Spend, Supply Chain engagement.

## Supplier Certification Management on JSRS

The **JSRS** provides a commonly Certified Suppliers Network who follow a standard Certification process. However, should Buyer organisations expect further pre-qualification or Certification systems of their own, it is easily possible to customise **OneOman Procurement** to do so beyond the **JSRS** Certification.

Buyers Community Organisations can issue their own customised eCertificate based on a specific additional checklist and even customise their internal workflow for Supplier Pre-Qualification approvals. JSRS Certified Suppliers can seamlessly go further to the Buyer's independent Domains and obtain such additional certifications thereby creating Buyers specific Pre-Qualified Pools of Suppliers right on the JSRS.

SUPPLIER  
PRE-QUALIFICATION

OMAN BASED DATA CENTER

## OneOman Procurement Application Operations

Unlimited Users base for the Buyers Community to effectively manage and collaborate procurement operations.

Operated from a highly secure Data Centre based in Oman meeting Data Compliance requirements.

SLA-driven Portal Performance and Uptime – currently operating above 99%.

**businessgateways** end-to-end support to the Buyers Community including Implementation Training, Chat Support, Mail Support and Call Centre Support.

Continuous Data Backup and Disaster Recovery for Business Continuity Compliance.

**JSRS**-Strategic Roadmap advisory by the Oman ICV Forum headed by the Ministry of Energy and Minerals, Oman.

Access to Buyers Community Insights Report to reflect on the total activities engaged on the **JSRS**.

## | Value-Added Benefits

### Access to International Market Intelligence

**JSRS** Buyers Community organisations have external privileges such as access to International Business Online Reports through **businessgateways** partnerships with reputed entities such as Oxford Business Group and The Energy Year.

### Strategic connect to International Communities

Access to globeconnect – a **businessgateways** initiative to bring on board national and international embassies, business associations through whom Buyers Community can stay in touch to know business and procurement-related information from other countries to support their strategic procurement and investment initiatives.


### Privilege access to eAuctions Platform

**JSRS** Buyers Community organisations have special benefits to utilise **businessgateways**' online eAuction Platform – ([www.bidproc.com](http://www.bidproc.com)) to dispose any of their Used Equipment, Scrap Items and Excess Project Goods (Conditions apply).


### Engaging opportunities on The Stage

Free access to The Stage, an online knowledge-sharing platform, driven by **businessgateways** in order to engage directly with the Suppliers Community online, to either speak or attend various interesting sessions.



Interested to join the  
**JSRS Buyers**  **Community?**

Contact us for a demo:

 Phone : +968 9018 8872

 Email : [jsrsoperator@businessgateways.com](mailto:jsrsoperator@businessgateways.com)

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